



RESEARCHED PERSUASIVE SPEAKING

Purpose: To encourage Health Science students to improve their skills in researching a health issue, preparing written documentation supporting a thesis, and presenting information orally.

Description of Event: Competitors shall write a paper and develop a speech in which they must take a stand, either in favor of or opposed to a health related issue. Two topic areas will be selected each summer and will be announced in HOSA publications. Competitors select one of the topics and develop a speech and written paper to reflect the position taken, either for or against, the selected topic.

The topics for 2009-10 are:

- **America vs. Canada: Who has the best healthcare system?**
- **Advertising prescription drugs**

Dress Code: Competitors must be in official HOSA uniform or in proper business attire. Bonus points will be awarded for proper dress.

- Rules and Procedures**
1. Competitors in this event must be active members of HOSA in good standing in the category in which they are registered to compete (Secondary or Postsecondary/Collegiate).
 2. Competitor numbers and order of competition will be pre-assigned on a random selection basis (a computer may be used).
 3. Competitors shall report at the appropriate time and place designated. Competitors shall be introduced to the judges using the competitor number.
 4. The speech may or may not be worded exactly as written in the researched written paper. The main ideas must remain the same but the competitor may elaborate in the speech.
 5. Use of index cards with a brief outline or key ideas of speech is permitted. Props may *not* be used.
 6. The speech may be up to four (4) minutes in length. The timekeeper shall present flash cards advising the competitor of the time remaining at three (3) minutes, two (2) minutes, one (1) minute and Stop - 0 time remaining. The competitor will be stopped when the four minutes are up and dismissed, allowing the judges five (5) minutes to rate the speech and paper.
 7. Time Schedule: 4 minutes for competitor's speech
 5 minutes for rating the speech and paper
 8. The body of the written research paper should be a maximum of two pages. The entire paper should be in Times New Roman 12 pt. font on 8 ½ x 11 in. white paper with 1 inch side margins and 1 inch top and bottom margins.

9. The written research paper must be typed or word-processed and double-spaced. It must be stapled in the top left corner. **The cover page must include the title only.** The research paper will include the following five (5) pages:
 - Page 1 Cover Page
 - Pages 2 and 3 Body of paper
 - Page 4 Works cited page
 - Page 5 Signed statement of original work and release
10. Evidence of plagiarism in the written paper will result in the disqualification of the paper.
11. Three (3) copies of the written research paper must be taken to the event and turned in by the competitor to event personnel before delivering the speech. The copies of the research paper will be used by the judges during the competitor's speech and for judging following the speech.
12. The resource for the use of parenthetical citations will be the MLA Style Sheet for Researched Persuasive Speaking, included in these guidelines.
13. Should a tie occur within a section, scores on the rating sheet section(s) with the highest point value(s) will be used, in descending order, to break the tie.
14. Competitors must be familiar with and adhere to the **"General Rules and Regulations of the National HOSA Competitive Event Program."**

Required Personnel (Per Section)

1. One Event Manager (per event)
2. One Section Leader
3. One Timekeeper
4. Two - three judges (It is recommended that at least one judge have a background in a health profession and one educator.)
5. A minimum of two Courtesy Corps Members

Facilities, Equipment and Materials (Per Section)

1. Room with lectern (podium) and table and chairs for judges
2. One (1) stopwatch for each section
3. Flash cards (3, 2, 1 and "stop" for time remaining)
4. Two (2) hand calculators
5. Note pads and pencils for judges
6. Set of competitor ID labels for written research paper (optional)

Note to competitors: The three copies of your research paper turned in at the event at the National Leadership Conference will be used by the judges and **WILL NOT** be returned to the competitor.

CHECK WITH YOUR STATE ADVISOR to determine the process used for state competition. You will likely be asked to make extra copies of your research paper if you qualify for national competition.

MLA Style Sheet for Researched Persuasive Speaking

EVERY REQUIREMENT MUST BE FOLLOWED TO RECEIVE CREDIT

This resource page is designed to make it easier for the HOSA member to use MLA style in writing the written paper for Researched Persuasive Speaking. If more information is desired, please refer to the current issue of the *MLA Handbook*. There are also a number of sites on the Internet that explain MLA style.

Written Paper Guidelines

The paper and citations should be double-spaced. They are single spaced in this example to save space.

1. Write your paper on a computer and print it out on 8.5 x 11 inch white paper, stapled in the upper left corner.
2. Set the margins to 1 inch on all sides.
3. Use Times New Roman 12 pt. font.
4. Do NOT use bold face anywhere on the paper, including the cover page (title).
5. Create a header that numbers all pages consecutively on the upper right-hand corner, ½ inch from the top and flush with the right margin.
6. For this event, create a cover page with the TITLE ONLY of the paper in the center of the page. (Do NOT put your name on the cover page.)
7. On the second page, center your title at the top of the page below the header and begin your paper immediately below the title.
8. Place the parenthetical reference at the end of the sentence but before the final period. For example, "...in the hospital" (Belkin 123).
9. In the ONE PAGE list of works cited, alphabetize by the author's last name. Alphabetize anonymous authors according to the first main word in the title. The shortened version of the title replaces the author's last name in the text citation. For example, "...in a rainy day" ("Meteorologist").

Book by a Single Author

Belkin, Lisa. First Do No Harm. Canada: Fawcett Crest, 1993.

Book by Two or More Authors

Wischnitzer, Dr. Saul and Edith Wischnitzer. Top 100 Health Care Careers: Your Complete Guidebook To Training And Jobs In Allied Health, Nursing, Medicine, And More. Jist Publishings, 2nd Ed., 1 May 2005.

Signed Article from a Daily Newspaper

Barringer, Felicy. "Where Many Elderly Live, Signs of the Future." New York Times. 7 Mar.1993, nat. ed., sec. 1:12.

Format of On-Line Entry*

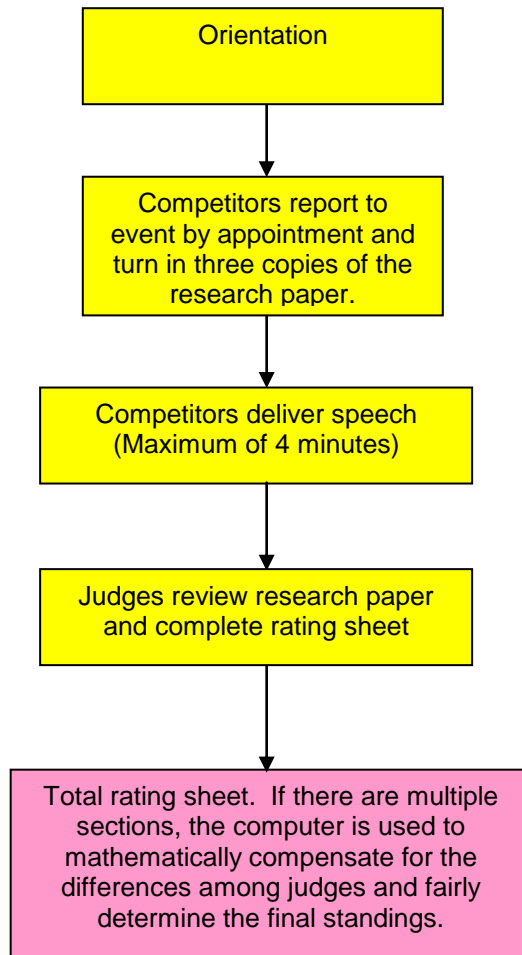
Author or editor. "Title." Book title. Printed version information. Site title. Volume or issue number. Date posted. Name of subscription service, library name and location. Listserv name. 00 pp. Sponsoring organization. Date accessed <Electronic address>.

Example: Web Site (Professional)

ESPN.com. 10 Nov. 1999. ESPN Internet Ventures. 24 Nov. 2004. <<http://espn.go.com>>.

***Note:** If you do not have a section of information for an Internet reference, just skip it and move to the next piece of information. Be sure you gather as much information possible for the above format.

Event Flow Chart



RESEARCHED PERSUASIVE SPEAKING JUDGE'S RATING SHEET

Section # _____
 Level _____ SS _____ PS/Collegiate
 Competitor # _____
 Judge's Signature _____

Items Evaluated	Points Possible					Points Allocated
	Superior	Excellent	Good	Fair	Poor	
1. Oral Presentation						
a. Opening	5	4	3	2	1	
b. Quality of Information	10	8	6	4	2	
c. Persuasiveness	15	12	9	6	3	
d. Cohesion and flow	10	8	6	4	2	
e. Closing	5	4	3	2	1	
2. Delivery						
a. Poise, posture and presence	10	8	6	4	2	
b. Voice (pitch, tempo)	5	4	3	2	1	
c. Diction*	5	4	3	2	1	
d. Grammar	5	4	3	2	1	
e. Pronunciation**	5	4	3	2	1	
3. Written Paper						
a. Content consistent with speech	5	4	3	2	1	
b. Grammar, structure, punctuation	5	4	3	2	1	
c. Citations/bibliography	5	4	3	2	1	
d. Neatness	5	4	3	2	1	
e. Followed written paper guidelines	5					
Total Points	100	76	57	38	19	

* Definition of Diction – Choice of words with regard to correctness, clearness, and effectiveness.

** Definition of Pronunciation – Act or manner of uttering officially

Statement of Original Work and Release Form

This Statement of Original Work must be signed by the competitor and his/her chapter advisor and attached as the last page of each of the three copies of the written research paper. At least one of the three attachments must contain original signatures – the others can be copies. Papers without the properly signed Statement of Original Work will not be judged.

Plagiarism is a form of ethical misconduct in which an individual submits or presents the work of another person as his or her own. HOSA does not allow plagiarism. The paper submitted by the competitor for the Researched Persuasive Speaking event must be his or her original work and must properly cite all resources used in the development of the paper.

I understand that plagiarism is not permitted in HOSA competitive events, and verify that this Researched Persuasive Speaking paper is my own, original work. I did not copy the words of another person, with the exception of quotations which are properly credited. All resources I used are properly cited.

Signature of Competitor

Date

I have discussed the subject of plagiarism with the HOSA member submitting the paper. The HOSA member is signing this agreement stating that this paper is his/her original work.

Signature of Advisor

Date

Optional: I grant permission for National HOSA to reprint my paper on the HOSA website and/or HOSA E-magazine.

Signature of Competitor

Date